

Person specification
Barley Homes Strategic Development Manager
Band SM

Criteria	Attributes	Method of assessment
Knowledge	<p>Essential</p> <p>Understanding and experience of the planning process and ability to develop a clear planning strategy for achieving desired outcomes through the local plan and the delivery of property development options from early-stage visioning and master planning through feasibility, design and planning stages.</p> <p>Demonstrate knowledge and experience of, and/or ability to learn, a broad range of council services (particularly borough/district councils) in order to provide a first-class service to internal and external customers.</p> <p>A firm understanding of budget setting and monitoring.</p> <p>The ability to identify and exploit commercial opportunities for the benefit of the council.</p> <p>Desirable</p> <p>Understanding of government planning policy, the local plan process and housing land supply issue.</p>	Application and interview

<p>Experience</p>	<p>Essential</p> <p>Extensive experience within the property development and planning sectors and a proven track record of delivering viable development.</p> <p>A full understanding and experience of development options, collaboration and related land covenants and agreements.</p> <p>Experience in residential development process, including land acquisition, appraisal, negotiation and construction.</p> <p>Proven and well-established post-qualification experience.</p> <p>Demonstrate significant experience of managing and leading a cross-functional multi-disciplinary team, including staff, target setting, performance monitoring, appraisal, development and motivation.</p> <p>Significant experience in leading strategic planning and delivery.</p> <p>Some experience of working with a Board and ideally an understanding of and involvement with company law and requirements.</p> <p>Experience of programme and scheme financial management.</p> <p>Experience in business process re-engineering, system re-design and integration and streamlining processes.</p> <p>Experience of competition analysis and company, product or brand exposure and growth.</p> <p>An understanding of Local Authority decision processes.</p> <p>Desirable</p> <p>Experience of overseeing all aspects of housing building construction process</p>	<p>Application and interview</p>
--------------------------	---	----------------------------------

	<p>and/or commissioning/procuring housing design and build contracts.</p> <p>Local Government or public sector experience.</p>	
<p>Skills and abilities</p>	<p>Essential</p> <p>Proven ability to lead, manage, empower and motivate employees.</p> <p>Able to lead, be responsible for and manage a professional team.</p> <p>Proven ability to work on own initiative, planning and monitoring progress of workload and meeting deadlines.</p> <p>Proven ability to develop service plans and delegate actions to achieve performance targets.</p> <p>Proven ability to manage budgets and meet financial efficiencies.</p> <p>High level of communication skill and interpersonal ability.</p> <p>The ability to write detailed and effective reports, business documents and correspondence.</p> <p>Confident and effective presentation skills.</p> <p>Strong communication skills and the ability to articulate and present complex technical detail to senior officers, members, and stakeholders in a clear and concise manner.</p> <p>Able to solve problems, prioritise workloads and provide support to colleagues.</p> <p>Ability to be a strategic thinker and to translate that into operational pragmatism.</p> <p>Ability to hold strong negotiations with</p>	<p>Application and interview</p>

	third party providers, key stakeholders and partners.	
Qualifications	<p>Essential</p> <p>Appropriate professional relevant qualification (Chartered surveyor, Chartered Town Planner, or equivalent).</p> <p>Desirable</p> <p>A relevant leadership/management qualification.</p>	Application, documentary evidence
Other	A full and valid UK driving licence, or ability to travel to sites.	Application, documentary evidence

April 2024